



## ELEMENTS OF VMI

All VMI solutions include the following components:

- ◆ Electronic on-site inventory measurement.
- ◆ Centralization of site inventory measurements.
- ◆ Vendor access to collected inventory measurements.

Terra Environmental Technologies (TET) augments these basic elements with the following features:

- ◆ Inventory forecasting and replenishment.
- ◆ Inventory shipment and receipt reconciliation.
- ◆ Advanced alerting and reporting.

## WHY CHOOSE VMI?

TET is pleased to offer this service to you for the many benefits it offers. Because we can continuously “see” your inventory, we gain a much better understanding of your needs, and that helps us avoid confusion on order details, decrease the number of rush shipments and store the amount of inventory on your site that is most economical.

Consider these documented benefits:

- ◆ 30-60% reduction in excess inventories.
- ◆ 5-25% reduction in delivery costs.
- ◆ 30-80% fewer change orders.
- ◆ 10-20% reduction in administrative costs.

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*Vendor-Managed Inventory (VMI) is a service that allows a vendor to manage product inventories at a customer's site. This is possible when inventory measurement is made available to the vendor.*

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## WE HAVE YOUR BACK!

TET is watching out for you 24/7/365. There's no need for you to worry about an employee being sick or on vacation or simply forgetting to place your order. As your supplier, we are comfortable pledging to maintain the inventory levels that you desire.

Let your operations people tend to higher-value priorities—with automated restock and driver unloading, we keep product in your tank so that you never run out!

